



INSOL International Mexico City One Day Seminar

International Cross-border Insolvency
and Restructuring

Tuesday 1st March 2016

Hotel Hyatt Regency, Campos Elíseos
No. 204 Col. Polanco Chapultepec
Mexico City, Mexico



Contents

Seminar Chair's welcome	3
INSOL International Mission Statement	4
Educational Program at a Glance	5-6
Sponsors, Co-Hosts, Group of Thirty-Six & Organising Committee	7
Registration Form	8
Registration Information	9
INSOL Member Associations	10

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Seminar Chair's Welcome

On behalf of INSOL International, I am very pleased to invite everyone to Mexico City for this one day seminar. It is a great privilege to have been chosen by INSOL's Executive Committee to host this international seminar and have every one of you attend it. The Mexico City seminar is organized by INSOL in association with the Instituto Iberoamericano de Derecho Concursal, Mexico Chapter.

INSOL International is a worldwide federation of national associations of accountants and lawyers who specialise in turnaround and insolvency. There are currently over 40 Member Associations with over 9,800 professionals participating as members of INSOL International.

The educational program will cover current topics interesting to both national and international practitioners, such as Importance of Transparency, experience with Prepacks, Cross-border Proceedings, Post Petition Financing, Intercompany Loans, etc. The topics to be discussed are of great importance in view of the global financial crisis and the relevant insolvencies that are appearing around the world, which makes it important for professionals, lenders, judges and many others involved in corporate insolvency and restructuring work.

The seminar is designed to be interactive and to allow the attendees to discuss and debate about practical issues with speakers who are leading players in the insolvency and restructuring field and with experience in insolvency proceedings involving different countries.

Mexico City in April is a great place to visit, the host hotel is in the heart of the thriving Polanco district, within walking distance of the Anthropology Museum, and the Chapultepec castle, built in the 18th Century, and which served as home for Maximiliano and Carlota during the French occupation of Mexico by Napoleon III.

Attendance is limited and I encourage you to register early to avoid any disappointment

I look forward to welcoming you in Mexico and meeting you at the seminar.

See you in Mexico City!

Jorge J. Sepúlveda García
Bufete García Jimeno S.C.
Seminar Chair



INSOL INTERNATIONAL

INSOL International

INSOL International is a world-wide federation of national associations of accountants and lawyers who specialise in turnaround and insolvency. There are currently over 40 Member Associations with around 10,000 professionals participating as members of INSOL International. Full details of INSOL International member associations are listing in this brochure.

INSOL also has ancillary groups that represent the judiciary, regulators, lenders and academics. These groups play an invaluable role within INSOL and provide valuable forums for discussions of mutual problems.

INSOL was formed in 1982 and has grown in stature to become the leading insolvency association in the world. It is a valuable source of professional knowledge, which is being put to use around the world on diverse projects to the benefit of the business and financial communities.

INSOL'S Mission

INSOL with its Member Associations will take the leadership role in international turnaround, insolvency and related credit issues; facilitate the exchange of information and ideas; encourage greater international co-operation and communication amongst the insolvency profession, credit community and related constituencies.

Our Goals:

- To work with and involve our Member Associations in our activities
- To implement research into international and comparative turnaround and insolvency issues
- To participate in Government, NGO and intergovernmental advisory groups and to liaise with these institutions on relevant issues
- To assist in developing cross-border insolvency policies, international codes and best practice guidelines
- To provide a leadership role in international educational matters relating to turnaround and insolvency topics
- To facilitate the exchange of knowledge amongst our Member Associations through our conferences and publications

Through these goals INSOL International aims to assist its members with vital research, by developing internationally accepted legislation and guidelines, and providing through conferences, the web site and publications, a forum to exchange knowledge and learn from the experiences of other countries.

Educational Program at a Glance

Platinum Sponsors:	Peña Briseño, Peña Barba, Palomino
Gold Sponsors:	FTI Consulting; Galicia Abogados
Lunch Sponsor:	Greenberg Traurig LLP
Cocktail Reception Sponsor:	Guerra González y Asociados, S.C.

Tuesday 1st March 2016

Hotel Hyatt Regency

Campos Elíseos No. 204 Col. Polanco Chapultepec, Mexico City

8.00 a.m. – 9.00 a.m.

Delegate Registration

Educational Program

9.00 a.m. – 9.15 a.m.

Welcome & Opening Remarks

Jorge J. Sepúlveda, Bufete García Jimeno S.C.
Howard Seife, Chadbourne & Parke LLP, INSOL International

9.15 a.m. – 10.15 a.m.

Clear as water

Transparency and fairness are critical to a restructuring. These concepts apply to all acts taken by the Board of Directors before and during an Insolvency or Concurso Process, including any sale of assets.

Chair: Thomas Heather, Ritch, Mueller, Heather y Nicolau S.C., Mexico

Javier Pérez Rocha, Private Practitioner, Mexico
William Snyder, Deloitte, USA
Juan José Rodríguez, Rodríguez Espitia Abogados, Colombia

10.15 a.m. – 10.30 a.m.

Delegate discussion

10.30 a.m. – 11.30 a.m.

Time Out

An out-of-court work-out or a formal court supervised restructure? How – and when – to choose

Chair: Luis Palomino, Peña Briseño, Peña Barba, Palomino, Mexico

Vicente Gonzalez, FTI Consulting, Mexico
Joseph Smolinsky, Weil, Gotshal & Manges LLP, USA
Fernando Hernandez, Marval O'Farrell & Mairal, Argentina

11.30 a.m. – 11.45 a.m.

Delegate discussion

11.45 a.m. - 12.05 p.m.

Networking coffee break

12.05 p.m. – 1.05 p.m.	<p>DIP Financing Is it really possible under Mexican Law? A look into the obstacles to doing DIP financing under the banking regulations in Mexico.</p> <p>Chair: Richard Cooper, Cleary Gottlieb, Steen & Hamilton LLP, USA Paul Keenan, <i>Fellow, INSOL International</i>, Greenberg Traurig LLP, USA William Fitzgerald, Rabobank, USA Gerardo Lozano, DLA Piper, Mexico</p>
1.05 p.m. – 1.20 p.m.	Delegate discussion
1.20 p.m. – 2.45 p.m.	<p>Networking Lunch sponsored by </p>
2.45 p.m. – 3.45 p.m.	<p>Big Brother Government involvement in restructurings. The panel will discuss the full range of issues, from tax to SEC to the Mexican Banking and Stock Commission (CBNV). Are investors in publicly traded companies really being protected?</p> <p>Chair: Javier Lorente, NTMDALL, Argentina Jaime Guerra, Guerra González Abogados, Mexico Judge Daniel Carnio Costa, São Paulo Bankruptcy Court, Brazil Luis G. Velez, Udaneta & Velez Abogados, Colombia</p>
3.45 p.m. – 4.00 p.m.	Delegate discussion
4.00 p.m. – 4.20 p.m.	Networking Coffee Break
4.20 p.m. – 5.20 p.m.	<p>Where are we? Fifteen years of experience with the UNCITRAL Model Law in Mexico – where are we? A comparative look at the experience in Mexico and the United States.</p> <p>Chair: Pedro Jimenez, Jones Day, USA Howard Seife, Chadbourne & Parke LLP, USA Hon Arthur Gonzalez (ret.), New York University School of Law, USA Gricelda Nieblas Aldana, IFECOM, Mexico</p>
5.20 p.m. – 5.35 p.m.	Delegate discussion
5.35 p.m. – 5.45 p.m.	Closing remarks
6.00 p.m. – 7.00 p.m.	<p>Cocktail reception </p>

The Educational Program may be subject to change.

Sponsors

Platinum Sponsors:



Gold Sponsors



Lunch Sponsor:



Cocktail Reception Sponsor:



Regional Member Associations

Asociación Argentina de Estudios Sobre La Insolvencia
Asociación Uruguaya de Asesores en Insolvencia y Reestructuraciones Empresariales
Especialistas de Concursos Mercantiles de México
Instituto Brasileiro de Estudos de Recuperação de Empresas
Instituto Brasileiro de Gestao e Turnaround
Instituto Iberoamericano de Derecho Concursal
TMA Brasil

Organising Committee

Jorge J. Sepúlveda, Bufete García Jimeno S.C. (Chair)
Thomas Heather, Ritch, Mueller, Heather y Nicolau S.C. (Educational Co-Chair)
Howard Seife, Chadbourne & Parke LLP (Educational Co-Chair)
Mark Bloom, Greenberg Traurig LLP (Sponsorship Co-Chair)
Antonio Gonzalez, Jones Day (Sponsorship Co-Chair)
Luis Fernando Palomino, Peña Briseño, Peña Barba, Palomino (Marketing Co-Chair)
Diana Lucia Talero Castro, *Fellow, INSOL International*, Independent Senior Consultant, Colombia (Marketing Co-Chair)



INSOL International
GROUP THIRTY-SIX

The Group of Thirty-Six features some of the most prominent and influential firms within the insolvency and turnaround profession. The aim of the Group of Thirty-Six is to work with INSOL to develop best practice guidelines and develop legislation to enhance the ability of practitioners globally to save businesses throughout the world.

AlixPartners LLP
Allen & Overy LLP
Alvarez & Marsal LLC
Baker & McKenzie
BDO LLP
BTG Global Advisory
Cadwalader, Wickersham & Taft LLP
Chadbourne & Parke LLP
Clayton Utz
Cleary, Gottlieb Steen & Hamilton LLP
Clifford Chance
Davis Polk & Wardwell LLP
De Brauw Blackstone Westbroek
Deloitte

Dentons
DLA Piper
EY
Ferrier Hodgson
Freshfields Bruckhaus Deringer LLP
Goodmans LLP
Grant Thornton
Greenberg Traurig LLP
Hogan Lovells
Huron Consulting Group
Jones Day
Kaye Scholer LLP
King & Wood Mallesons
Kirkland & Ellis LLP
KPMG LLP

Linklaters LLP
Morgan, Lewis & Brockius LLP
Norton Rose Fulbright
Pepper Hamilton LLP
Pinheiro Neto Advogados
PPB Advisory
PwC
Rajah & Tann Asia
RBS
RSM
Shearman & Sterling LLP
Skadden, Arps, Slate, Meagher & Flom LLP
South Square
Weil, Gotshal & Manges LLP
White & Case LLP

Registration Form



INSOL Mexico City One Day Seminar

Tuesday 1st March 2016

Hotel Hyatt Regency, Campos Elíseos No. 204 Col. Polanco Chapultepec, Mexico City

Closing Deadline: 11 February 2016

Please mail, fax or email this form to: Penny Robertson, Project Development Manager, INSOL International, Mexico City Seminar, 6-7 Queen Street, London EC4N 1SP. Fax: +44 207 248 3384 email: pennyr@insol.ision.co.uk

Note: This delegate registration form is valid for one delegate. Photocopies may be made for additional reservations. This registration form can only be accepted if accompanied by full payment, which can be made by cheque, or credit card.

Title: _____ First Name: _____ Surname: _____

Name as you wish it to appear on your badge: _____

Firm Name: _____

Address: _____

Tel: _____ Fax: _____ Email: _____

The delegate registration fee includes entry to the educational program, lunch and cocktail reception on Tuesday 1st March 2016.

Registration Fees	Before 18 Jan	After 18 Jan	Amount Payable
INSOL Member	£150	£180	
Non Member	£180	£220	£_____

Payment Summary

If you wish to pay by cheque we can accept payment in Pounds Sterling. Cardholders will be charged by their credit card companies in their local currency. INSOL International is not responsible for any losses or gains in the fee due to currency changes.

Delegate Fee: £_____ I enclose a cheque/draft to the order of _____

Please debit my credit card details below for the order of _____ AMEX MasterCard Visa Debit Card

Surcharge Fee: Delegates paying with Mastercard/Visa/American Express will be charged a 2% surcharge to cover the credit card transaction fee. The additional charge will be added to your final invoice. Direct debit cards do not incur any additional surcharges

Card Number: _____ Expiry Date: _____

Cardholder Name: _____ Security Number: _____

Card Billing Address: (if different from above): _____

Signature: _____ Date: _____

Special Dietary Requirements

If you have any dietary restrictions, please remember to identify yourself to the staff at each event. INSOL will try their best to accommodate any special dietary requests: _____

General Information

Date

1 March 2016

Venue

Hotel Hyatt Regency, Campos Eliseos No. 204 Col. Polanco Chapultepec, Mexico City <http://mexicocity.regency.hyatt.com/en/hotel/home.html>

Language

The Seminar will benefit from simultaneous translation in English and Spanish.

Delegate List

The delegate list will be distributed with the joining instructions prior to the seminar.

Payment of Registration Fees

Seminar payments by cheque can be made in Pounds Sterling (£) and made payable to: INSOL International Limited. Payment should be sent together with your registration form to INSOL International 6-7 Queen Street, London, EC4N 1SP.

Payment can be made by personal or company cheque. Please ensure that the name of the delegate and company is written clearly on the back of all cheques, which accompany the registration form. Cheques must be made payable to INSOL International Limited for the Seminar fee.

Credit Card Payments: If you wish to pay by credit card we accept Visa, Mastercard and American Express. All payments debited from your credit card will be in Pounds Sterling (£). Cardholders will be charged by their credit card companies in their local currency. INSOL International is not responsible for any losses or gains in the fee due to currency changes. Delegates paying with MasterCard/Visa/American Express will be charged a 2% surcharge to cover the credit card transaction fee. The additional charge will be added to your final invoice. Direct debit cards do not incur any additional surcharges.

Cancellation of Registration

Cancellations must be made in writing and sent to the INSOL office by 11 February 2016, fees will be refunded less the cancellation fee of £50.00. We regret that no refunds can be made after this date.

A substitute maybe put forward to fill your delegate's place.

Hotel Bookings and Cancellations

All hotel bookings are the responsibility of the individual delegate to make and cancel directly with the hotel.

Copyright: Copyright in all software, papers and other material produced for the Seminar will be vested in INSOL. Companies and their delegates may copy such material for their personal use, but further copying, and in particular copying for sale or any other commercial purpose, is prohibited without prior permission.

Travel & Health Insurance

Participants are responsible for making their own travel arrangements. INSOL International shall not be responsible for, and shall be exempt from, all liability in respect of any loss, damage, injury, accident, delay or inconvenience to any person during the Seminar. It is the delegate's responsibility to be adequately insured in case of claims pertaining to travel/accidents and illness for the duration of his/her visit to Mexico.

Cancellation of the Seminar by the Organisers and Insurance:

In the event that the Seminar is cancelled by INSOL, or by any reason of any factor outside the control of INSOL, and cannot take place, the amount of the Registration fee shall be refunded. The liability of INSOL shall be limited to that refund, and INSOL shall not be liable for any other loss, cost or expense, howsoever caused, incurred or arising. In particular, INSOL shall not be liable to refund any travel costs incurred by delegates or their guests or their companies. It follows that delegates and their guests and their companies are advised to take out comprehensive insurance including travel insurance.

Disclaimer

INSOL International (INSOL) cannot accept any liability for any loss, cost or expense suffered or incurred by any person if such loss is caused or results from the act, default or omission of any person other than an employee or agent of INSOL International. In particular, INSOL cannot accept any liability for losses arising from the provision of services provided by hotel companies or transport operators. Nor can INSOL accept liability for losses suffered by reason of war, including threat of war, riots, and civil strife, terrorist activity, natural disaster, weather, fire, flood, drought, technical, mechanical or electrical breakdown within any premises visited by delegates or their guests in connection with the Seminar, industrial disputes, government action, regulations or technical problems which may affect the services provided in connection with the Seminar.

INSOL is not able to give any warranty that any person will appear as a speaker or panellist. English Law shall govern the contract between delegates, and INSOL International and any disputes shall be the exclusive preserve of the English Courts.

Joining Instructions

A confirmation of your booking will be sent out to you on receipt of receiving your registration and payment. The joining instructions will be sent by email on 19 February 2016.

Badges

It is vital that all delegates wear their badges. Without your badge you will not be allowed access to Seminar sessions and functions. Delegates must wear their badges for access to the educational sessions, lunch and cocktail reception.

Seminar Dress Code

Smart casual for the Seminar educational program. Speakers are requested to wear business attire.

Continuing Professional Development / Continuing Legal Education

For those delegates who are required by their professional associations to achieve minimum levels of continuing education, certificates of attendance will be available on request.

The Law Society of England and Wales has accredited this Seminar for 6.5 hours of CPE. The form is included in your delegate pack. The reference number is BXZ/INSO. Please complete your form and return it to the INSOL Staff.

Future Conferences

INSOL Delhi One Day Seminar
23 April 2016

INSOL Channel Islands One Day Seminar
9 June 2016

INSOL BVI One Day Seminar
17 November 2016

INSOL 2017
19-22 March 2017
INSOL's Tenth International World Congress
Sydney, Australia

Member Associations

American Bankruptcy Institute
Asociación Argentina de Estudios Sobre la Insolvencia
Asociación Uruguaya de Asesores en Insolvencia y Reestructuraciones Empresariales
Association of Business Recovery Professionals - R3
Association of Restructuring and Insolvency Experts
Australian Restructuring, Insolvency and Turnaround Association
Bankruptcy Law and Restructuring Research Centre, China University of Politics and Law
Business Recovery and Insolvency Practitioners Association of Nigeria
Business Recovery and Insolvency Practitioners Association of Sri Lanka
Canadian Association of Insolvency and Restructuring Professionals
Canadian Bar Association (Bankruptcy and Insolvency Section)
Commercial Law League of America (Bankruptcy and Insolvency Section)
Especialistas de Concursos Mercantiles de Mexico
Finnish Insolvency Law Association
Ghana Association of Restructuring and Insolvency Advisors
Hong Kong Institute of Certified Public Accountants (Restructuring and Insolvency Faculty)
Hungarian Association of Insolvency Practitioners
INSOL Europe
INSOL India
INSOLAD - Vereniging Insolventierecht Advocaten
Insolvency Practitioners Association of Malaysia
Insolvency Practitioners Association of Singapore
Instituto Brasileiro de Estudos de Recuperação de Empresas
Instituto Brasileiro de Gestão e Turnaround
Instituto Iberoamericano de Derecho Concursal
International Association of Insurance Receivers
International Women's Insolvency and Restructuring Confederation
Japanese Federation of Insolvency Professionals
Korea Restructuring and Insolvency Practitioners Association
Law Council of Australia (Business Law Section)
Malaysian Institute of Certified Public Accountants
National Association of Federal Equity Receivers
Nepalese Insolvency Practitioners Association
NIVD – Neue Insolvenzverwaltervereinigung Deutschlands e.V.
Non-Commercial Partnership Self-Regulated Organisation of Arbitration Managers
"Mercury" (NP SOAM Mercury)
Recovery and Insolvency Specialists Association (BVI) Ltd
Recovery and Insolvency Specialists Association (Cayman) Ltd
Recovery and Insolvency Specialists Association of Bermuda
REFOR – The Insolvency Practitioners Register of the National Council of Spanish
Schools of Economics
Restructuring Insolvency & Turnaround Association of New Zealand
Russian Union of Self-Regulated Organisations of Arbitration Managers
Society of Insolvency Practitioners of India
South African Restructuring and Insolvency Practitioners Association
The Association of the Bar of the City of New York
Turnaround Management Association (INSOL Special Interest Group)