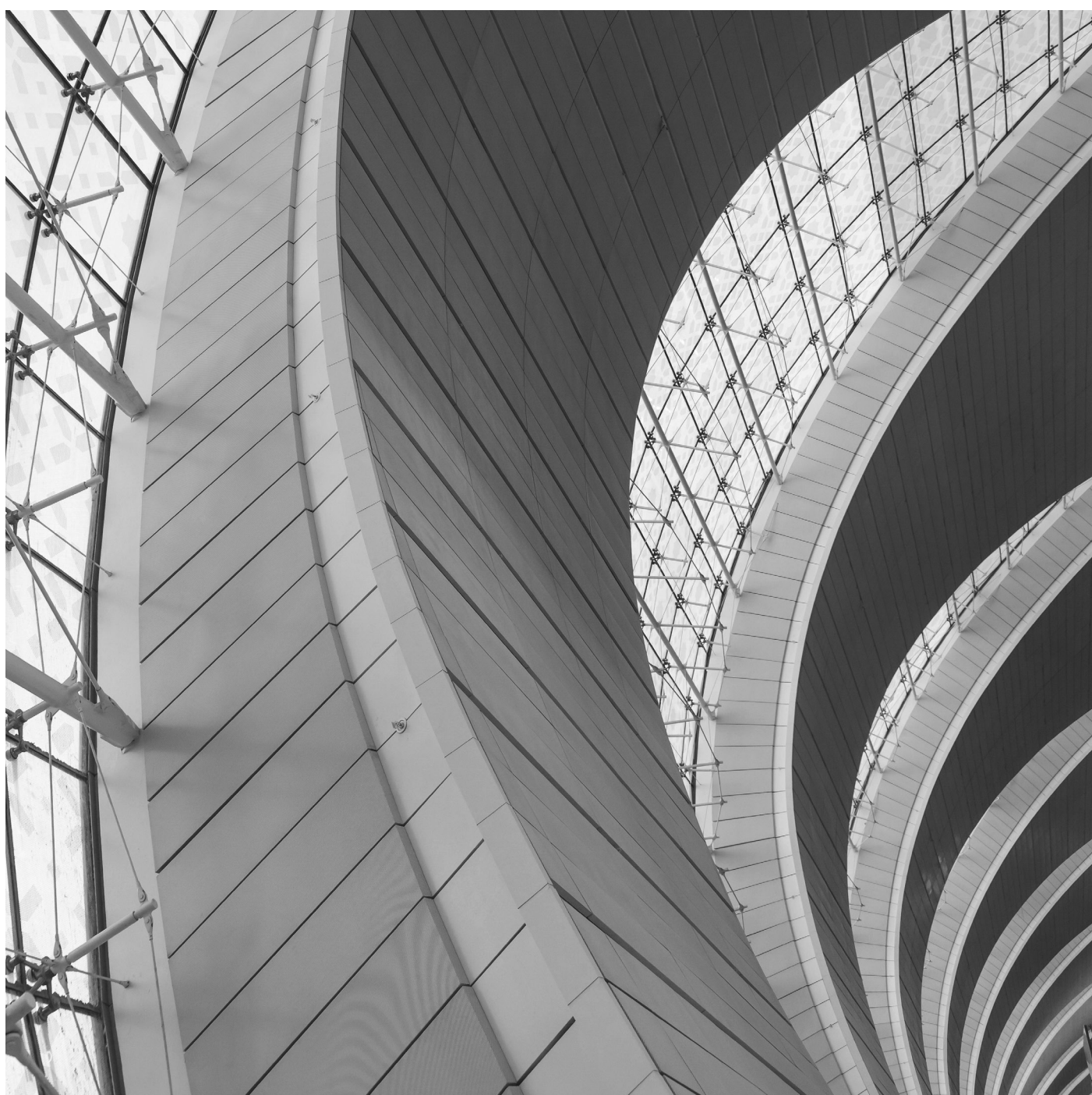


# **Leading European Restructuring Expertise**



# An Independent View

“Indisputably one of the best teams on the market.”

“They have the ability to put up a formidable team on large and wide-ranging cases.”

“My go-to firm, not just for general insolvency and restructuring, but for anything out of the ordinary.”

“Strong multi-jurisdictional offering, with the strategic and technical ability to represent UK, European and US clients in major restructurings and insolvencies.”

“A commanding presence in [the restructuring] market.”

“The team can work on very domestic issues, but also has a strong international capacity; this isn’t always the case with restructuring and insolvency lawyers.”

“The Weil lawyers are diligent, pay close attention to detail, and are also really commercial.”

“This firm is in a league of its own.”

“I would recommend it to other clients without hesitation.”

“One of the best firms on the market.”

— *Chambers*



# European Restructuring Overview

Weil's experienced global restructuring and insolvency specialists handle some of the highest profile and most complex restructurings

We specialise in helping our clients navigate complex multi-jurisdictional restructurings and insolvencies, to preserve and enhance value.

Our integrated European Restructuring practice is a key part of our global group of over 100 dedicated restructuring lawyers, including a significant number recognised as leaders in their field.

The largest, most complex and most important restructuring matters in history have required a truly international firm which can handle all aspects of the restructuring process across the globe. Weil is a recognised leader in this area, with our deep bench of specialist resources. We have been described by the leading legal directories as the "gold standard" of bankruptcy practices and as a "restructuring powerhouse".

Many firms may claim to offer an international service, but our fully integrated platform means that we can marshal resources quickly and efficiently to provide sound strategic, commercial, and legal solutions in time-sensitive situations.

Our work on the European aspects of some of the most notable restructurings of recent time (including Westinghouse, Edcon, Ukraine, MF Global and Lehman Brothers) demonstrates our ability to master domestic and pan-European issues to untangle incredibly complex businesses.

We regularly act for a wide range of stakeholders including debtors, creditors, creditor committees, sophisticated distressed investors, private equity sponsors, boards of directors, and insolvency practitioners. Our diverse expertise encompasses debt restructuring, distressed M&A activity, insolvency litigation, contingency planning, formal insolvency procedures and distressed investing. Our clients benefit from our wide-ranging industry experience in a variety of sectors including financial services, manufacturing, energy and retail.

In addition to our international reach, our strength also lies in our ability to innovate. We work collaboratively with clients to develop and implement novel, tailor-made restructuring solutions and products.

For any distressed situation, Weil is the go-to firm. From debtors to creditors to investors, Weil's European Restructuring practice is unparalleled in experience, client service, and results.

“The crème de la crème  
of the ... restructuring market”

— *Chambers*

# Our European Track Record



## Company

Weil's company-side platform is unrivalled. Our approach is to achieve an expeditious and economical restructuring that maximises value for stakeholders with minimal dislocation to business operations, employees, and customer and vendor relationships. Weil leverages top tier expertise in banking and structured finance, mergers and acquisitions, litigation, corporate governance, competition, employment, pensions and tax law, enabling us to guide clients through the often complex restructuring processes. These may, for example, include complex cross-border distressed loan workouts, swaps, asset sales, and litigation.

**Claire's Stores Inc.**

**Westinghouse**

**BHS (on its landlord company voluntary arrangements (CVAs))**

**1Malaysia Development Berhad**

**Endeavour International Corporation**

**General Motors**

**Paragon Offshore**

## Creditors

Weil advises most major national and international lenders and bondholders, including secured lenders, unsecured creditors, agents, official committees of creditors, ad hoc groups of creditors, and other parties in interest.

**EnQuest**

**Edcon**

**Ukraine**

**General Healthcare Group**

**Stemcor**

**Coresteel**

**MBIA+Ambac**

**Barclays**



## Sponsor

Our top tier European Restructuring and Private Equity practice groups work together seamlessly on behalf of private equity firms and portfolio companies. We are regularly involved in some of the largest, most high-profile and complex private equity-related transactions, including refinancings and recapitalisations.

**Famar S.A.**

**Towergate**

**Bartec**

**Citypoint**

**Dwell**

**Findus Foods**

**Ad van Geloven**

**Almatis**

## NPLs

Our Restructuring team works in close collaboration with our market-leading Structured Finance and Corporate teams to advise on non-performing loan transactions, including innovative structuring and portfolio sales.

**KKR Credit**

**Project River**

**Project Lundy**

**Lone Star**

**Other major global funds**

## Formal Insolvencies

With unrivalled experience built through having advised Lehman on all non-US issues relating to its historic bankruptcy filing in the US in September 2008, and KPMG, as Special Administrator, on MF Global UK's special administration under the Investment Bank Special Administration Regulations 2011, the largest European collapse since Lehman, Weil is a clear market leader in advising on formal insolvencies.

**Abraaj Investment Management Ltd.**

**CHC Group**

**Paragon**

**BHS (on its landlord company voluntary arrangements (CVAs))**

**MF Global UK**

**Lehman Brothers**

**BAICO (Barbados)**

**La Senza**

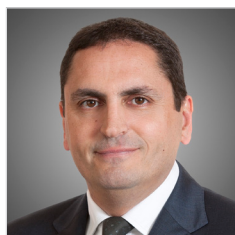
**Endeavour Energy**

**Kaupthing Bank**

# Our European Restructuring Group

## Key Contacts

Weil's top-ranked European Restructuring practice comprises lawyers in the UK, France and Germany. Our European network works closely with the US and Asia on cross-border restructurings.



Adam Plainer  
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Andrew Wilkinson  
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Gemma Sage  
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Alexander Wood  
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Mark Lawford  
**London**  
mark.lawford@weil.com

“It stands out from the rest for its results-oriented and practical approach.”

— *Chambers*

## US

Weil's premier US Restructuring practice has been involved in countless international and US restructurings over the past decade, with representations ranging from top global corporations in mega-restructurings to middle-market debtors.

We have served as chief debtors' counsel in five of the six largest US bankruptcy filings in history and have represented clients in numerous complicated cross-border insolvency and restructuring matters.

**“By far the most prominent debtor firm in the USA.”**

— *Chambers*



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Daudier de Cassini  
**Paris**  
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Uwe Hartmann  
**Frankfurt**  
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Gerhard Schmidt  
**Munich**  
gerhard.schmidt@weil.com

## Asia

Weil's highly regarded Asia practice includes lawyers in Beijing, Hong Kong, and Shanghai, with local on-the-ground expertise of matters across the Asia Pacific region. The team includes PRC, Hong Kong, US and UK qualified lawyers, bringing both Asian and international experience.

**“Weil's clients have praise for the technical ability and business sense that the partners bring to transactions.”**

— *IFLR1000*

# Weil's Multi-disciplinary Approach

- Full-service solutions on restructuring matters.
- We leverage the top tier expertise available within the Firm including banking and finance, mergers and acquisitions, litigation, derivatives, corporate governance, competition, employment, and tax law.
- This enables us to guide clients through the often complex restructuring process, which may, for example, include complex cross-border distressed loan workouts, swaps, asset sales, and litigation.



**Mike Francies**

## Corporate

The Corporate team advises on the equity, governance and other corporate aspects of private and public company restructurings, including all aspects of the Listing Rules and liaising with the Takeover Panel. Recent examples include the restructurings of EnQuest plc, MF Global, Findus Group and Ad Van Geloven.



**Patrick Bright**

## High Yield

The High Yield team advises on high yield refinancings. Recent examples include the high yield restructurings of Edcon and EnQuest.



**Chris McLaughlin**

## Banking and Finance

The Banking team advises on the finance aspects of restructurings, debt for equity swaps, and NPL sales and purchases and other distressed transactions. Recent examples include the restructurings of Bartec, Findus and Ad van Geloven.



**Jacky Kelly**

## Structured Finance

The Structured Finance team advises on structured product restructurings, derivatives aspects, and on the purchase of NPLs. Recent examples include Barclays on the General Healthcare Group (GHG) restructuring, Lehman Brothers, MBIA and Project River.



**Jamie Maples**

## Dispute Resolution

The Litigation team advises on the contentious aspects of restructurings and formal insolvencies. Recent examples include 1Malaysia Development Berhad on its dispute with IPIC, Barclays on the GHG restructuring, MF Global, and Lehman Brothers.



# Market Recognition

## **Commended for Restructuring and Insolvency Practice**

— *The Times' "Best Law Firms,"* 2019

## **Tier 1 Rankings for London, Germany and Paris Offices**

— *Legal 500,* 2019

## **Paris Office Ranked Band 1 for Restructuring and Insolvency**

— *Chambers Europe,* 2019

## **Germany Top Ranked for Restructuring and Insolvency**

— *Chambers Europe,* 2019

## **Top Ranking in *Chambers Global* 2019 for Global-Wide Restructuring and Insolvency**

## **Highly Ranked by *Chambers UK* 2019**

## **Bankruptcy Practice Group of the Year**

— *Law360,* 2010-2018

## **Legal Expertise, Innovation in Managing Complexity & Scale – Finalist**

— *FT Innovative Lawyers Awards,* 2018

## **Restructuring Team of the Year – Finalist**

— *Legal Business Awards,* 2018

## **Restructuring Team of the Year – Finalist**

— *British Legal Awards,* 2018

## **Large Law Firm that Impressed – Winner**

— *Global Restructuring Review Awards,* 2017

## **Restructuring Team of the Year – Finalist**

— *IFLR European Awards,* 2017

## **Restructuring Team of the Year – Finalist**

— *The Lawyer Awards,* 2016 and 2017

## **Restructuring Team of the Year**

— *Legal Business Awards,* 2016

## **Restructuring Team of the Year**

— *Financial News Legal Services Awards,* 2016

## **Andrew Wilkinson Featured in the Hot 100:**

— *The Lawyer,* 2016

## **Mark Lawford Recognized Among “40 Under 40”**

— *Global Restructuring Review,* 2016

## **Mark Lawford Named a “Rising Star” of the Financial Legal Profession**

— *Financial News,* 2015



## Value-Added Services

We offer clients a suite of value-added services. Examples include:

- European Restructuring Watch (<http://eurorestructuring.weil.com/>): market-leading microsite which provides regular market intelligence on key developments in restructuring and opinion on breaking news items
- Topical legal and market seminars, which our lawyers would be delighted to deliver to you in-house in order to support your team's professional development.
- Referral arrangements
- Relevant publications, briefings and market updates sent to your teams

“The restructuring team at Weil is an integral part of the MF Global team. They consistently provide excellent advice, commercial as well as legal, to the administrators working intensively on this technically complex, headline-grabbing deal. They have performed very strongly in bringing together complex, top-quality expertise across a wide range of specialist areas in multiple jurisdictions, all handled seamlessly and brilliantly. They are a pleasure to work with.”

— Richard Fleming, Joint Special Administrator of MFG UK and UK Head of Advisory at KPMG

# About Weil

Weil is one of the world's truly elite firms and a leader in the market for sophisticated, global legal services. The Firm partners with many of the world's most successful organisations on matters as complex and interconnected as the businesses themselves. Weil's premier position in the legal industry is recognised both by peers and by the press. The Firm's four departments and more than two dozen practice groups are consistently recognised as leaders in their respective fields.

Weil is committed to delivering sound judgement to our clients on their most challenging and important matters. With approximately 1,100 lawyers across 16 offices in six countries, including full-service capabilities in the UK, our lawyers are known for giving clear and effective advice.

Our one-firm approach ensures that we work seamlessly to handle the most complex private equity and M&A, restructuring, banking and finance, litigation and regulatory challenges.

We have an impressive depth of experience in advising clients across a wide spectrum of industry sectors, including consumer/retail, energy, financial services, pharmaceutical/healthcare, transport/logistics, and TMT.



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