

Enhancing IP Rights in a Time of Erosion

All events will be held at the W Chicago City Center.

Lawyers and IP professionals at all levels, in firms and in-house, will benefit from this program, which addresses timely legal issues in IP law and, as part of *AIPF's Brand of Excellence*, essential business and management topics of contemporary intellectual property practice.

This program qualifies for eight (8) CLE credits, including one (1) ethics credit.

Sunday, September 18, 2011

4:00 – 7:00 PM	Board of Directors Meeting
7:00 – 9:00 PM	Board of Directors and Speaker's Dinner (by invitation only)

Monday, September 19, 2011

7:30 – 9:00 AM	Continental Breakfast
7:30 – 9:00 AM	Roundtable – AIPF Brand of Excellence Program
	Marketing and Business Development Plan: What Does an IP Firm Plan Look Like and How Much Will It Cost?
	Relying on individual rainmakers and ad hoc marketing are not sufficient to compete in today's legal market. What are the options for small and midsize IP firms?
	Robin A. Rolfe, Robin Rolfe Resources, Inc.
	Roundtable – AIPF Brand of Excellence Program
7:30 – 9:00 AM	Recruiting and Retaining Associates: Finding and Keeping Rising Stars
	An interactive discussion exploring the ways in which IP boutique firms can attract and develop associates whose goals will be compatible with their firm's culture.
	Marvin Siegel, Premier Professionals International
	Welcome & Opening Remarks
9:00 – 9:15 AM	• Karen G. Hazzah, Thomas, Kayden, Horstemeyer & Risley, LLP
	President's Report
	• AIPF President Todd Van Thomme, Price, Heneveld, Cooper, DeWitt & Litton, LLP
9:15 – 10:00 AM	Keynote – AIPF Brand of Excellence Program
	Maintaining Your Brand Excellence
	Inside IP counsel's advice on how outside counsel can provide and maintain a reputation for excellent services.
	Philip S. Johnson, Johnson & Johnson



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Monday, September 19 (continued)

10:00 – 10:45 AM	AIPF Brand of Excellence Program
	ELawyering
	A pioneer in ELawyering will discuss how to practice online successfully and the future of online legal firms.
	Richard Granat, Granat Group, LLC
10:45 – 11:00 AM	Coffee Break
	Ethical Issues in IP Practice
44.00 40.00 DM	Ethical Optimized IP Transactions
11:00 – 12:00 PM	The ethics of a variety of transactions and situations will be explored.
	Kirk Goodwin, Whirlpool Corporation
	Financial Aspects of IP: Valuation, Litigation, Consulting, IP Strategy, IP Transactions
12:00 – 12:30 PM	The value of IP must be properly considered to calculate the investments and importance inherent in transactions.
	Michael J. Lasinski, 284 Partners LLC
12:30 – 2:00 PM	Luncheon
	Keynote – AIPF Brand of Excellence Program
	Goodyear & IP
2:00 – 2:45 PM	IP is important to Goodyear, including how IP helps to drive innovation and serves business development worldwide. Goodyear's views on company - outside counsel cooperation will be discussed.
	Bruce J. Hendricks, The Goodyear Tire & Rubber Company
2:45 – 3:00 PM	Coffee Break
	Panel Discussion
	Strength of IP Rights Outside the US
3:00 – 4:30 PM	Have IP rights eroded outside the US? A panel of practitioners from Europe, Asia, Australia/New Zealand, and Latin America will discuss the strength of IP rights in their respective countries. The panel will also discuss upcoming legislation and/or court cases in their countries that may affect IP rights in the near future.
	Moderator:
	Karen G. Hazzah, Thomas, Kayden, Horstemeyer & Risley, LLP
	Speakers:
	Robin Browne, Hepworth Browne, England
	Nahanny Canal, Dumont, Bergman, Bider & Co., S.C, Mexico
	Robert Snoep, Create IP, New Zealand
	Nguyen Viet Thang, <i>Trung Thuc JSC,</i> Vietnam
	Stephen Yang, Peksung Intellectual Property Ltd., China



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	Monday, September 19 (continued)
4:30 – 5:30 PM	Trademark Topic
	Keyword Advertising and Trademark Rights
	The United States Court of Appeals for the Fourth Circuit will issue a decision on whether Google's keyword advertising regime violates Rosetta Stone's trademark rights. The current state of the law will be reviewed with point/counterpoint views of the legality.
	Michael G. Atkins, Graham & Dunn PC
	Jonathan Bloom, Weil, Gotshal & Manges LLP
5:30 – 5:45 PM	Daily Wrap-Up
	• Karen G. Hazzah, Thomas, Kayden, Horstemeyer & Risley, LLP
6:00 – 7:00 PM	Reception

Tuesday, September 20

7:30 – 9:00 AM	Continental Breakfast
7:30 – 9:00 AM	Roundtable – AIPF Brand of Excellence Program
	Client Satisfaction: Are You Sure?
	Participation is encouraged in an open and frank discussion of assumptions and delusions about clients' evaluation of your performance.
	Robin A. Rolfe, Robin Rolfe Resources, Inc.
	Roundtable – AIPF Brand of Excellence Program
7:30 – 9:00 AM	Mentoring Associates
7.30 – 9.00 Alvi	Why mentoring is important and how to manage the expectations of mentees and mentors.
	Marvin Siegel, Premier Professionals International
	Daily Agenda, Announcements
9:00 – 9:05 AM	• Karen G. Hazzah, Thomas, Kayden, Horstemeyer & Risley, LLP
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0.05 40.00 444	Corporate attorneys discuss how their companies value and protect IP.
9:05 – 10:20 AM	Kirk Goodwin, Whirlpool
	Kurt Van Thomme, Pioneer Hi-Bred International Inc.
10:20 – 10:50 AM	AIPF Brand of Excellence Program
	Legal Project Management: Can It Really Make a Difference?
	There's been a lot of talk the past year about Legal Project Management but is it more than talk? Project management can lead to more successful results in IP work.
	Steven B. Levy, Lexician
10:50 – 11:05 AM	Coffee Break



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Tuesday, September 20 (continued)

11:05 – 11:35 AM	Trademark Topic
	Navigating the Trademark Trial & Appeal Board
	Successful navigation of the system can not only increase your chances of success, but also save
	money.
	Anne M. Sterba, Rothwell, Figg, Ernst & Manbeck, P.C.
	AIPF Brand of Excellence Program
11:35 – 12:05 PM	Marketing, Brand Building and Social Media for the Attorney Which questions attorneys MUST ask to create a successful marketing strategy? What are common marketing mistakes? Build and maintain a consistent brand. Use brand building tools in LinkedIn and Twitter.
	Renee C. Quinn, IPWatchdog, Inc.
	Panel Discussion
	Top Case Review
	Members nominate cases for the most influential decisions of the past year with respect to enhancing or eroding the value of IP.
12:05 – 1:20 PM	Moderator:
12.05 – 1.20 FIM	Robert C. Faber, Ostrolenk Faber LLC
	Panel:
	Kelly G. Hyndman, Sughrue Mion, PLLC
	Randall Marusyk, MBM Intellectual Property Law LLP
	Leo M. Loughlin, Rothwell, Figg, Ernst, & Manbeck P.C.S.
1:20 – 1:35 PM	Adjournment
	• AIPF President Todd Van Thomme, Price, Heneveld, Cooper, DeWitt & Litton, LLP